HENRIETHA C. NJOKU PRODUCT MANAGER

Ottawa | devhenrietha@gmail.com | +1-613-286-0193 | Website | GitHub | LinkedIn

PROFILE

Experienced Technical Product Manager with 5+ years in delivering high-quality software products on time and within budget, across diverse industries, including fintech, banking, advertising, and consulting. Skilled in collaborating with stakeholders, defining product vision, and making data-driven decisions to enhance product outcomes. Proficient in agile methodologies, cross-functional teamwork, and strategic product execution. Good at understanding customer needs and driving product improvements that boost user satisfaction and engagement. Successfully balanced a full-time job and an MBA program, achieving academic excellence.

WORK EXPERIENCE

Product Manager

F5 Communication Ltd., Lagos Remittance Compliance App:

Apr 2022 - Present

- Spearheaded the development of a Remittance Compliance App for a multinational bank, collaborating with compliance experts and banking professionals.
- Achieved a 42% reduction in compliance errors and 67% faster transaction processing, significantly mitigating regulatory risks and enhancing customer satisfaction.
- Leveraged analytics to inform product decisions that boosted user engagement by 10%, while managing sprint cycles, backlog prioritization, and performance reporting via JIRA dashboards.

Digital Banking Platform:

- Led the end-to-end design and optimization of an innovative digital banking solution tailored to the evolving needs of the target consumers.
- Defined product vision and strategy, collaborating with stakeholders to align on priorities and roadmaps, resulting in a 27% increase in customer satisfaction.

Financial Services Product:

- Developed and scaled a comprehensive financial services platform, simplifying transactions such as, bill payments, money transfers, and mobile top-ups for users, ensuring a secure, high-availability product.
- Conducted extensive user research and market analysis to identify pain points, resulting in a streamlined, intuitive UX that improved overall service accessibility.
- Collaborated closely with engineering, marketing, and design teams to reduce development time by 15%, create intuitive user experiences, and ensure adherence to security and regulatory standards.
- Championed a secure, agile development approach that boosted operational efficiency and positioned the product as a market leader in financial technology.

Software Developer

Clear Channel International, London

Feb 2022 - Apr 2024

- Developed web applications, and delivering four successful projects on time and within budget.
- Led end-to-end project lifecycles, improving client satisfaction by 20% through high-quality delivery and technical leadership.
- Optimized API performance, reducing response time by 45% and enhancing user experience.

Software Developer

Ecobank Transnational Inc., Lagos

May 2021 - Dec 2021

- Collaborated on financial projects, contributing to a 32.8% revenue increase by improving remittance and compliance systems.
- Improved code quality by 9% through peer review sessions, reducing software defects by 13%.

Software Developer

Parkway Projects Ltd., Lagos

Apr 2020 – May 2021

• Enhanced user engagement by 14.3% through the development of interactive websites and applications.

 Led the documentation process for the Bank3D payment gateway, improving the onboarding process for new users.

Software Developer (Intern)

F5 Communication Ltd., Lagos

Apr 2019 - Mar 2020

 Contributed to 73% of project deliveries, maintaining brand consistency and improving user satisfaction by 6%.

Project Manager

Harthy's Empayar Ltd., Lagos

Nov 2016 - Apr 2019

- Achieved a 24% cost reduction by optimizing project budgets and resource allocation.
- Improved on-time delivery by 42% through effective progress monitoring and issue resolution.

SKILLS

Core Skills:

Communication, Leadership, Time/Stakeholder Management, Software development lifecycle, Negotiation, Research & Problem Solving, Agile Methodologies, Product strategy and roadmap, Requirements gathering and prioritization, Design Thinking, Revenue Growth, Feature Development, User Experience, Business Analytics/Analysis, KPI (Key Performance Indicator), Market Research, User Stories, Negotiation, Change Management, Continuous Delivery, Problem-Solving, CI/CD (Continuous Integration/Continuous Deployment), Resilient, Product Positioning, Product Knowledge, Presentation Skills, data-driven decisions making, and Customer Support

Methodologies & Business Models:

Scrum, Agile, SAFe, Unified Systems, Waterfall. B2C, B2B, SAAS

Tools:

JIRA, Microsoft Team Foundation Server (TFS), Postman/Insomia, Figma, SAS, Google Analytics, Hotjar, Tableau, Excel, MS Office, JavaScript, React, Angular, Vue, Java, Spring Boot, Cube.js, Node.js, Database (MySQL, PL/SQL, PostgreSQL), GitHub/GitLab, Sassy Cascading Style Sheets/Cascading Style Sheets (SCSS/CSS), and Docker

EDUCATION AND CERTIFICATIONS

Master of Business Administration (MBA), Concentration in Management & Change

Sprott School of Business, Carleton University, Ottawa, Ontario, Canada

Jan 2024 - Feb 2025

Bachelor of Science, Major in Biochemistry

Bayero University, Kano, Nigeria

Mar 2011 - Apr 2015

Certifications:

- Professional Scrum Product Owner (PSPO)
- Professional Scrum Master (PSM)
- MBA Math
- Server side Development with NodeJS, Express and MongoDB
- Docker Essentials & Building a Containerized Web Application
- Modern JavaScript: ES6 Basics

EXTRACURRICULAR AND VOLUNTEER EXPERIENCE

Corps Member

National Youth Service Corps, Lagos

Nov 2015 - Nov 2016

- Organized fundraising events that led to a 12% increase in donations.
- Led outreach programs, empowering over 20 women with financial skills, earning recognition from the federal government for driving impactful initiatives.

Market Strategic Analyst

Sprott Student Consulting Group

July 2024 - Present

- Lead end-to-end consulting projects, ensuring strategic alignment with client objectives and timely delivery of high-quality results.
- Engage directly with clients to capture project requirements, provide regular updates, and deliver actionable insights.
- Coordinate cross-functional teams, manage project timelines, and oversee execution from planning to completion.
- Drive data-driven research and analysis to inform strategic decision-making and enhance overall client satisfaction.